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The company's outlook for 2013 confirms interesting developments in Italy, **Qatar**, **India**, **Algeria** and particularly **Nigeria**. In order to regain competitiveness reducing transportation costs and customs duties, Sarplast is completing

its investment strategy that will bring production as close as possible to the areas where the pipes are required and installed.

## RECENT ACQUISITIONS

- **ITALY**
  - **CIVIL**: we have been awarded projects in Central and Southern Italy for irrigation, water supply and sewerage amounting to over 5 million € for diameters ranging from DN 600 to DN 1800.
  - **HYDROPOWER**: we are engaged in the relining of a tunnel with a supply of over 2.5 km of DN 2.300 and we are currently supplying two Hydropower Plants with pipes ranging from DN 1500 to DN 1800
- **LIBYA**
  - **MMRA** projects are foreseen to restart in the 4<sup>th</sup> Quarter of 2013
  - Sarplast has been awarded two large irrigation projects ranging from DN 400 to DN 600
  - In the **INDUSTRIAL SECTOR** Sarplast has been awarded the contract for the cooling system of a power plant with diameters ranging from DN 2.000 to DN 3.000
- **CENTRAL AMERICA**
  - We have been awarded a project for water supply for a total of 18 km of DN150 – 300.
- **FAR EAST**
  - We have projects under negotiation for power plants where the average diameter is DN 2.500.

## LATEST NEWS

- **ALGERIA**
  - Our partner has obtained some very interesting orders for water distribution which will need an increase of productivity, hence the supply of additional equipment for production from our side.
- **INDIA**
  - We are in the final stages of engineering for two power plants for underground cooling water system DN2600 and Offshore discharge line DN1000 designed in GRP to be manufactured locally and both with our bell & spigot with locking key.
- **NIGERIA**
  - The two production lines are already in Nigeria and production is scheduled to start in the last quarter of the year. The production, initially focused on the Tank 1&6 project already awarded to our Group, will also service the growing water and oil & Gas markets on the country.
- **QATAR**
  - The Plant is currently producing for a water treatment project in Jordan and an industrial project in Qatar, while also manufacturing manhole shafts for the local civil market.
- **SARPLAST INDUSTRIAL PLAN**
  - Sarplast Industrial Plan has been approved by the Banking system. The Group will consequently be able to carry out its development plan in normal operating conditions.

